



**SPONSORSHIP INVITATION**  
**Conference: “Towards a Broad European**  
**Security Environment”**  
**Sofia, Bulgaria**

Thessaloniki, October 25, 2004

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Dear Sir,

*The **Southeastern Europe Telecommunications and Informatics Research Institute (INA)** within the frame of our continuous efforts to support development activities in South East Europe and to promote interregional cooperation, is organizing the Conference “Towards a Broad European Security Environment” in Sofia, Bulgaria. The event will welcome Ministries, representatives from the European Commission’s Information Society, Telecommunication Regulatory Authorities, the Industry and members of the Academic Community of all South Eastern Europe countries.*

*The event will be held in **Sofia on the 14<sup>th</sup> of December 2004** and is organized under the auspices of the Ministry of Transport and Communications of Bulgaria and the ICT Development Agency of Bulgaria as well as the European Union’s ERDF fund.*

*The conference will focus on the recent developments in electronic security in Europe and their impact on the Southeast Europe Region. Convincing strategies of Pan-European effective security measures and the key role of the European Network and Information Security Agency (ENISA) in the process of strategy development will be also in the core of the discussions.*

*We believe that for the conference will be a chance for the promotion of the company and its products in Southeast European countries.*

*The benefits for the conference sponsors will be the following:*

- ✓ Full slot for the presentation of one to three topics of their choice, agreed upon with the organizers
- ✓ Company promotion (name & logo) in the place of the conference
- ✓ Name and logo in the conference's website and links to the sponsor's website
- ✓ Name and logo in the conference agenda and in the invitations
- ✓ Name and logo on the conference banners
- ✓ Promotional items from their company could be made available in the conference
- ✓ Network with leading academic researchers of Southeastern Europe and public authorities including ministers and ministry representatives
- ✓ Reference to the sponsor in press releases
- ✓ Develop a network of business contacts in the countries of South East Europe
- ✓ Conference name may be used in promotion activities

*We are attaching the provisional conference agenda for further information about this event. There will be three sub-sessions within the industry session in which the sponsor can participate by presenting the topic of his choice and by chairing each sub-session. Three cost levels have been defined depending on the number of sub-sessions that will be sponsored:*

- 1. Sponsorship amount of €4000 for one sub-session*
- 2. Sponsorship amount of €6000 for two sub-sessions*
- 3. Sponsorship amount of €7500 for three sub-sessions*

*In case that a sponsor desires to sponsor all three sub-sessions the welcoming dinner that will precede the conference, on the 13<sup>th</sup> of December, will bear the sponsor's name. Within this context, we kindly ask you to financially support the conference.*

*We hope that you will consider our proposal and we will have the opportunity for a fruitful collaboration.*

*Yours faithfully,*

A handwritten signature in black ink, appearing to be 'V. N. Takas'.

*Vassili N. Takas,  
President*



## **"TOWARDS A BROAD EUROPEAN SECURITY ENVIRONMENT"**

14<sup>th</sup> December 2004

Sofia, Bulgaria

eEurope 2005 and European Information Society actions aim to stimulate secure services and applications. In order to implement the above action plans in an integrated manner we need to strengthen Europe's partnership and R&D security activities, exploit R&D and policy complementarities of expertise in the area of security so as to explore mutual benefits of the co-operation and increase access to market opportunities.

The traditionally acquired skills, efforts and unexploited achievements in cryptology and security found in the academic and research institutes of Russia, the Balkan countries, the New Independent States, the New Member States (NMSs) and the Associated Candidate Countries (ACC) of EU need to be identified, complementarities of expertise need to be revealed in order to create a collaborative environment encouraging and facilitating all security experts from EU and neighboring countries to work together .

To this end, organizing this event in a non European Union country has a symbolic meaning, serving as a reminder that security is only possible if addressed at a broader environment and definitely at a European wide scale.

This conference places security in a broader scope recognizing and inviting the scientific skills of all neighboring European countries reflecting the recognition that the development of secure technologies, services and applications as a *whole* is a shared responsibility. It aims to the discussion of convincing strategies of Pan-European effective security measures. The key role of European Network and Information Security Agency (ENISA) in the process of strategy development will be on the core of the discussion while industry experts will present a more technical perspective of the issues and the solutions that can be deployed.

The identification of expertise, the exchange of experiences, the creation of security communities and appropriate partnerships with our neighboring countries will be the major outcomes of this conference.

The conference is organized with the support and part-financing of the European Union, ERDF fund.

## Agenda as of 25<sup>th</sup> of October, 2004

<b>Welcome Address</b>	
<i>09:00-09:15</i>	<b>Dr. Vassili N. Takas</b> , President of the Southeastern Europe Telecommunications & Informatics Research Institute (INA), Greece

### A. Governmental Session

<b>I. Economic Effects of e-Security and Governmental Initiatives for Improved Network and Information Security</b>	
<i>09:15-10:30</i>	<p><b>Chairperson</b>  <b>Dr. Vassili N. Takas</b>, President of the Southeastern Europe Telecommunications &amp; Informatics Research Institute (INA), Greece</p> <hr/> <p><b>Mr. Nikolay Vassilev</b>, Minister of Transport and Communications, Bulgaria</p> <p><b>Mr. Anastasios Nerantzis</b>, Deputy Minister of Transport and Communications, Greece</p> <p><b>Mr. Spartak Poci</b>, Minister of Transport and Telecommunications, Albania</p> <p><b>Mr. Branko Dokic</b>, Minister of Communications and Transport, Bosnia &amp; Herzegovina</p> <p><b>Mr. Bozidar Kalmeta</b>, Minister of the Sea, Tourism, Transport and Development, Croatia</p> <p><b>Mr. Argon Buxhaku</b>, Minister of Transport and Telecommunications, FYR of Macedonia</p> <p><b>Mr. Vasile Zgardan</b>, Minister of Transport and Communications, Moldova</p> <p><b>Mr. Velimir Ilic</b>, Minister for Capital Investments, Serbia</p> <p><b>Mr. Andrija Lompar</b>, Minister of Maritime Affairs and Transport, Montenegro</p> <p><b>Mrs. Adriana Ticau</b>, Minister of Communications and IT, Romania</p> <p><b>Mr. Binali Yildirim</b>, Minister of Transport and Telecommunications, Turkey</p>
<i>10:30-11:00</i>	<b>COFFEE BREAK</b>

### B. Policy Session

<b>II. The Need for Regulatory and Legislative Reform</b>	
<i>11:00-11:30</i>	<b>Mr. Orlin Kouzov</b> , CEO of ICT Development Agency, Bulgaria
<b>III. Establishment of ENISA: The Role of ENISA towards the Creation of a Pan-European Security Frame</b>	
<i>11:30-12:00</i>	<b>Mr. Michael Niebel</b> , DG Information Society EU, Head of Internet, Network and Information Security
<b>IV. The European Network and Information Security Agency, ENISA</b>	
<i>12:00-12:30</i>	<p><b>Key Note Speaker</b></p> <p><b>Mr. Andrea Pirotti</b>, Executive Director of European Network and Information Security Agency (ENISA)</p>

<i>12:30-13:30</i>	<b>LUNCH</b>
<b>V. Security Policies – Risk Assessment – Legal Issues</b>	
<i>13:30-14:15</i>	<p><b>SPONSOR (Chairperson)</b> Topic: Establishing and adjusting security policies to network and information security trends</p> <p><b>Professor N. Polemi</b>, University of Piraeus Topic: Vulnerability assessment and security policies in the private and public sector</p> <p><b>Dr. Z. Kardasiadou</b>, Hellenic Data Protection Authority Topic: Law and regulations on security</p>

### C. Industry Session

<b>VI. Security of Technologies, Applications &amp; Services</b>	
<i>14:15-15:30</i>	<p><b>SPONSOR (Chairperson)</b> Topic: Security of technologies, applications &amp; services</p> <p><b>Politecnico di Milano, Dipartimento di Elettronica e Informazione</b> Topic: New technologies, applications and services, positive and negative effects of policy-making on security of technologies, application &amp; services</p> <p><b>Professor. S. Katsikas</b>, Aegean University Topic: Assuring critical information infrastructure</p> <p><b>Mr. Marjan Risteski</b>, Ministry of the Interior of FYR Macedonia, Forensic Department Topic: Cyber crime impact on new technologies and services</p>
<i>15:30-16:00</i>	<b>COFFEE BREAK</b>
<b>VII. Research and Best Practices</b>	
<i>16:00-17:00</i>	<p><b>SPONSOR (Chairperson)</b> Topic: Industry best practices</p> <p><b>Dr. Golic Dj. Jovan</b>, Telecom Italia and University of Belgrade Topic: Cryptography: Between Research and Regulation</p> <p><b>Professor K. Boyanov</b>, Director, Bulgarian Academy of Sciences Topic: Identification of best practices</p> <p><b>Mr. Branko Stamenkovic</b>, Deputy District Attorney, Serbia Topic: IT crime in Serbia today – from disclosure to judgment</p>
<b>VIII. Conclusions – Recommendations</b>	
<i>17:00-17:30</i>	<b>Dr. Pantelis Angelidis</b> , Director of the South-Eastern Europe Telecommunications and Informatics Research Institute (INA)